

# FINANCIAL HIGHLIGHTS

## MAIN FINANCIAL AND OPERATING DATA (\*)

(in millions of Euro)

	2013	2012(***)	Change %	2011(**)
Sales	7,273	7,848	-7.3%	7,583
EBITDA <sup>(1)</sup>	562	546	2.9%	269
Adjusted EBITDA <sup>(2)</sup>	612	647	-5.5%	568
Operating income	360	362	-0.8%	19
Adjusted operating income <sup>(3)</sup>	457	483	-5.4%	426
Profit/(loss) before taxes	222	242	-8.4%	(101)
Net profit/(loss) for the year	154	169	-8.6%	(145)

(in millions of Euro)

	31 December 2013	31 December 2012(***)	Change	31 December 2011
Net capital employed	2,337	2,421	(84)	2,436
Employee benefit obligations	308	344	(36)	268
Equity	1,195	1,159	36	1,104
of which attributable to non-controlling interests	48	47	1	62
Net financial position	834	918	(84)	1,064

(in millions of Euro)

	2013	2012(***)	Change %	2011(**)
Investments <sup>(4)</sup>	144	152	-5.3%	159
Employees (at period end)	19,374	19,896	-2.6%	21,547
Earnings/(loss) per share				
- basic	0.71	0.79		(0.65)
- diluted	0.71	0.78		(0.65)

Patents(***)	5,731	5,644		5,288
Number of plants	91	91		97
Percentage of plants certified ISO 14001	86%	82%		80%
Percentage of plants certified OHSAS 18001	49%	42%		40%

(1) EBITDA is defined as earnings/(loss) for the year, before the fair value change in metal derivatives and in other fair value items, amortisation, depreciation, and impairment, finance costs and income, the share of net profit/(loss) of associates, dividends from other companies and taxes.

(2) Adjusted EBITDA is defined as EBITDA before non-recurring income/(expenses).

(3) Adjusted operating income is defined as operating income before non-recurring income/(expenses) and the fair value change in metal derivatives and in other fair value items.

(4) Investments refer to increases in Property, plant and equipment and Intangible assets.

(\*) All percentages contained in this report have been calculated with reference to amounts expressed in thousands of Euro.

(\*\*) Includes the Draka Group's results for the period 1 March - 31 December 2011.

(\*\*\*) The previously published figures have been amended. Further details can be found in Section C. Restatement of comparative figures at 31 December 2012 in the Explanatory Notes to the Consolidated Financial Statements.

(\*\*\*\*) The figures report the total number of patents, comprising patents granted plus patent applications pending worldwide.