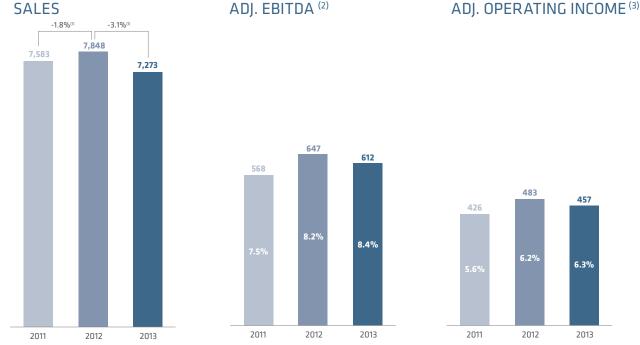
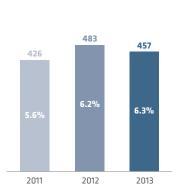
KEY FINANCIALS (*)

Amounts in millions of Euro - Percentages on sales

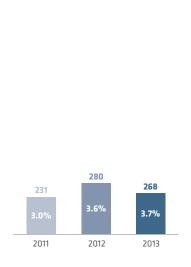


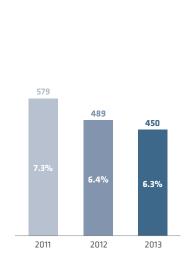


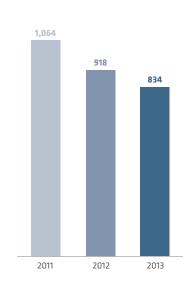
ADJ. NET PROFIT (4)

NET OPERATING WORKING CAPITAL (5)

NET FINANCIAL POSITION







- (1) Organic growth: growth on 2011 pro-forma amounts, calculated net of changes in the group structure, in metal prices and exchange rates.
- (2) Adjusted EBITDA is defined as EBITDA before non-recurring income/(expenses).
- (3) Adjusted Operating Income is defined as Operating Income before non-recurring income/(expenses) and the fair value change in metal derivatives and in other fair value items.
- (4) Adjusted Net Profit is defined as net profit/(loss) before non-recurring income/(expenses), the effect of derivatives and of other fair value items, exchange rate differences, non-monetary interest on the convertible bond and the related tax effects.
- (5) Net Operating Working Capital means Net Working Capital excluding the effect of derivatives. The percentage is calculated as Net Working Capital/ Annualised last-quarter sales.
- (*) Draka consolidated from 1 March 2011.